General Overview of this document

- 1. Each step generally represents one year of work. A teacher with no previous experience who has worked at Monarch for 3 years will start their 4th year on Step 4. The board will make all effort to maintain at least these increases each year, but the board has the right to freeze step increases on a given year if there is a need for the financial health of the school.
- 2. The highest number of years a teacher may be hired to START at Monarch is the highligted step, if the teacher has over 10 years of teaching experience. For example, an Elementary teacher with 10 years of previous experience in a similar position would start at Monarch Montessori on Step 11. The board may waive this requirement.
- 3. Previous years' teaching experience is counted at 100% for full time teaching experience in a similar position (Montessori lead experience for a person in a Montessori lead position; Music teacher experience for a person in a Music teaching position).
- 4. Previous years' teaching experience is counted at 50% for full time teaching experience in a position that is not similar (for example, 10 years of experience as a teacher in a traditional classroom would count as 5 years' experience if the teacher is moving into their first year as a Lead Lower El teacher)

The exception for this is any experience in an instructional role at Monarch Montessori. In other words, the years of experience of a Monarch assistant who becomes a lead at Monarch remain part of that teacher's step. A teacher who was an assistant for two years and becomes a lead in year three will start the Lead role on step 3. Teachers who move between First Steps and Charter will retain their steps when changing schools.

- 5. Substitute teaching, before/after care, and student teaching experience are considered when making hiring decisions, but do not impact the salary scale. A person with 3 years of substitute teaching experience, but no experience as a regular classroom teacher, will start at Monarch on step 1.
- 6. For mid-year hires: Teachers who start to work at Monarch mid-year, but before January 1st of that school year, will move up one step that August with all other teachers. Teachers who start to work at Monarch mid-year, but after Jan 1st, will remain on the same step until August of the following school year. For example, a teacher who is hired and begins work in November 2019 will move to the next step in August of 2020, but a teacher who is hired and begins work in February 2020 will not move to the next step until August of 2021.
- 7. Lanes correspond with specific qualifications. It is at the discretion of the Executive Director to determine equivalents where applicable.
- 8. At any time Monarch leadership may (but is not obligated to) offer bonuses or incentives to recognize excellence, or offer stipends for additional work that is needed beyond roles listed in this document, if there is sufficient funding in a given year.

		First S	Steps Payso	ale (Infants	-Preschool	1		Additional and in a street and attended
Steps	Assistant/Floater	Assistant/Floater +1 of the following: ECT qualified Montessori Certification College Degree Front office Receptionist	Assistant/Floater +2 of the following: ECT qualified Montessori Certification College Degree	Lead / Front office	Lead + 1 of the following: ECT qualified Montessori certification College Degree	Lead + 2 of the following: ECT qualified Montessori certification College Degree	Lead + 3 of the following: ECT qualified Montessori certification College Degree	Additional pay incentives and stipends Teacher Leadership Stipends: Each teacher leadership opportunity stipend will be offered first to high-performing teachers who have previously demonstrated success and fully met expectations doing similar work, espcially when such work was unpaid previously. If n filled then, the teacher leadership opportunity stipend opportunity will be opened up to all teachers to apply for the work associated wtih the stipend. Performance will be a top consideration in offering the postion. This is not an exhaustive list of all possible stipends.
1	\$15.87	\$16.50	\$16.80	\$17.00	\$17.50	\$20.00	\$21.00	Stipends for Teacher Leadership Opportunities Infant Lead Supervisor \$1,00
2	\$16.20	\$16.90	\$17.20	\$17.40	\$17.90	\$20.40	\$21.50	Closer \$1,0
3	\$16.60	\$17.30	\$17.60	\$17.80	\$18.30	\$20.90	\$22.00	
4	\$17.00	\$17.70	\$18.00	\$18.20	\$18.70	\$21.40	\$22.50	Longevity Bonus pay: We recognize and want to reward the loyalty
5	\$17.40	\$18.10	\$18.40	\$18.60	\$19.10	\$21.90	\$23.00	of staff who make Monarch who we are today through incentive
6	\$17.80	\$18.50	\$18.80	\$19.00	\$19.50	\$22.40	\$23.50	pay for all staff who meet the conditions below.
7	\$18.20	\$18.90	\$19.20	\$19.40	\$19.90	\$22.90	\$24.00	5 - 9 years of service to children at Monarch Montessori. \$2,5i 10 or more total years of \$3000 + 3 additional
8	\$18.60	\$19.30	\$19.60	\$19.80	\$20.30	\$23.40	\$24.50	Longevity bonus pay Monarch Montessori.
9	\$19.00	\$19.70	\$20.00	\$20.20	\$20.80	\$23.90	\$25.00	
10	\$19.40	\$20.10	\$20.40	\$20.70	\$21.30	\$24.40	\$25.50	Incentive Pay for hard-to-staff positions: Incentive pay can be
11	\$19.80	\$20.60	\$20.90	\$21.20	\$21.80	\$24.90	\$26.10	earned as noted below:*
12	\$20.20	\$21.10	\$21.40	\$21.70	\$22.30	\$25.40	\$26.70	A note about incentive pay: The purpose of incentive pay is to ensure the school is able to recruit high-quality candidates to its hardest to staff positions. That said, no
13	\$20.70	\$21.60	\$21.90	\$22.20	\$22.80	\$26.00	\$27.30	all opportunities are available to all teachers. Opportunities for additional incentive
14	\$21.20	\$22.10	\$22.40	\$22.70	\$23.30	\$26.60	\$27.90	pay (for example, to move from serving as a an English Primary Teacher to a Dual Teacher) are based on teacher performance, skill, and school needs.
15	\$21.70	\$22.60	\$22.90	\$23.20	\$23.80	\$27.20	\$28.50	,
16	\$22.20	\$23.10	\$23.40	\$23.70	\$24.30	\$27.80	\$29.10	
17	\$22.70	\$23.60	\$23.90	\$24.20	\$24.80	\$28.40	\$29.70	
18	\$23.20	\$24.10	\$24.40	\$24.70	\$25.30	\$29.00	\$30.30	Dual Lead \$2.50 per hour additional
19	\$23.70	\$24.60	\$24.90	\$25.20	\$25.90	\$29.60	\$31.00	Dual Assistant / Bilingual front office \$1.00 per hour additional
20	\$24.20	\$25.10	\$25.40	\$25.80	\$26.50	\$30.20	\$31.70	
21	\$24.70	\$25.70	\$26.00	\$26.40	\$27.10	\$30.90	\$32.40	

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Time 4.5 Assistant with Critical Science Section S		All teachers in these lanes mu	st have a High School Diploma	_	_	-	All teachers in these lanes must	teachers in these lanes must have BA and meet "Highly Qualified" state teacher requirements								
Analysis of the color of the	Į.	В	С	D	E	F	G	Н	I .	J	K	<lanes< th=""><th colspan="4" rowspan="2">Teacher Leadership Stipends: Each teacher leadership apportunity stipend will be offered first to high-performing teachers who have previously demonstrated success and fully met expectations doing similar work, espcially when such work was unpaid previously. If not filled then, the teacher leadership apportunity stipend apportunity will be opened up to all teachers to apply for the work associated with the stipend. Performance will be a top consideration in offering the position.</th></lanes<>	Teacher Leadership Stipends: Each teacher leadership apportunity stipend will be offered first to high-performing teachers who have previously demonstrated success and fully met expectations doing similar work, espcially when such work was unpaid previously. If not filled then, the teacher leadership apportunity stipend apportunity will be opened up to all teachers to apply for the work associated with the stipend. Performance will be a top consideration in offering the position.			
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3.460 \$ 45.00 \$ 45.00 \$ 45.00 \$ 45.00 \$ 45.00 \$ 45.00 \$ 5 45.00 \$	32,480	\$ 33,500	\$ 41,00	\$ 42	025 \$ 44,075	\$ 47,150	\$ 49,200	\$ 51,250	\$ 53,300	\$ 56,375	\$ 58,425	2		PTO and Volunteer Coordinator	\$500	0
33.60 \$ 3.00 \$ 4.15 \$ 4.50 \$ 4.00 \$ 5 4	32,970	\$ 34,000	\$ 42,02	\$ 43	076 \$ 45,177	\$ 48,329	\$ 50,430	\$ 52,531	\$ 54,633	\$ 57,784	\$ 59,886	3		Non-teacher leader SAL	\$1,000	0
34.70 \$ 35.50 \$ 46.20 \$ 46.30 \$ 46.50 \$ 5.20 \$ 4.46.50 \$ 5.20 \$ 5.40 \$ 5.50 \$ 5.65 \$ 5	33,460	\$ 34,510	\$ 43,07	\$ 44	153 \$ 46,306	\$ 49,537	\$ 51,691	\$ 53,844	\$ 55,999	\$ 59,229	\$ 61,383	4				
34.70 \$ 35.50 \$ 46.257 \$ 46.30 \$ 46.267 \$ 46.30 \$ 5.004 \$ 5.004 \$ 5.007 \$ 5.00.00 \$ 5.	33,960	\$ 35,030	\$ 44,15	\$ 45	257 \$ 47,464	\$ 50,775	\$ 52,983	\$ 55,190	\$ 57,399	\$ 60,710	\$ 62,918	5]			
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86.040 \$ 37,100 \$ 46,727 \$ 46,955 \$ 52,322 \$ 56,040 \$ 58,845 \$ 60,020 \$ 63,335 \$ 67,013 \$ 69,450 \$ \$ \$													to recruit high-quality candi opportunities are available t (for example, to move from	dates to its hardest to staff pos to all teachers. Opportunities fo serving as a co-lead to a lead w	itions. That said, not all or additional incentive pay vith an assistant, or from	
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Second S												11		nity for master teachers who s	eek additional opportunities	
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data language trainful deviation between the language trainful data language trainful d	38,260	\$ 40,050	\$ 53,79	\$ 55	141 \$ 57,832	\$ 61,864	\$ 64,556	\$ 67,244	\$ 69,936	\$ 73,969	\$ 76,660	13	positions for 2021-22, likely to be integrated into the overall payscale		\$2,500	
39.410 \$ 41.670 \$ 56.520 \$ 57.933 \$ 60.760 \$ 64.996 \$ 67.824 \$ 70.648 \$ 73.476 \$ 77.713 \$ 80.541 15 Lead teacher of classroom with full a pear region of the control of the	38.830	\$ 40.850	\$ 55.14	\$ 56	520 \$ 59.278	\$ 63,411	\$ 66.170	\$ 68.925	\$ 71.684	\$ 75.818	s 78.577	14		dual language leads/assistants) who sometimes translate or substitute,	\$250	
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10 or more total years of service	44.040	44.000			200 6 25 420		70,000	70,000	70.400			4.0			\$2,500	0
												18		10 or more total years of service to children at Monarch	\$3000 + 3 additional PTO	logevity I
41,850 \$ 45,00 \$ 62,386 \$ 63,946 \$ 67,068 \$ 77,744 \$ 74,665 \$ 77,962 \$ 81,04 \$ 65,76 \$ 68,002 19 Longevity borus pay* Montessori. days 44,00 \$ 63,346 \$ 65,547 \$ 68,745 \$ 73,535 \$ 78,737 \$ 79,922 \$ 83,132 \$ 87,025 \$ 91,125 20												19	Longevity bonus pay*	Montessori.	udys	approval i

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Address:	A	В	С	D	E	F	G	н	ı	<lanes< th=""><th colspan="3" rowspan="2">Each stipend will be offered first to high-performing teachers who have previously demons success and fully met expectations doing similar work, especially when such work was unpureviously. If not filled then, the teacher leadership opportunity stipend opportunity will be opened up to all teachers to apply for the work associated with the stipend. Performance w top consideration in offering the position.</th></lanes<>	Each stipend will be offered first to high-performing teachers who have previously demons success and fully met expectations doing similar work, especially when such work was unpureviously. If not filled then, the teacher leadership opportunity stipend opportunity will be opened up to all teachers to apply for the work associated with the stipend. Performance w top consideration in offering the position.		
\$ 4.00 \$ 4	Administrative Leadership that reports directly to Executive Principal and leads major workstreams.	Master's degree or higher s Montessori training Relevant license/certification Evaluate teachers Support student behaviors Bilingual English/Spanish Manage other adults Manage 2 systems due to 2	Master's degree or higher Montessori training Relevant license/certification Evaluate teachers Support student behaviors Bilingual English/Spanish Manage other adults Manage 2 systems due to 2	Master's degree or higher Montessori training Relevant license/certification Evaluate teachers Support student behaviors Bilingual English/Spanish Manage other adults Manage 2 systems due to 2	Master's degree or higher Montessori training Relevant license/certification Evaluate teachers Support student behaviors Bilingual English/Spanish Manage other adults Manage 2 systems due to 2	Master's degree or higher Montessori training Relevant license/certification Evaluate teachers Support student behaviors Bilingual English/Spanish Manage other adults Manage 2 systems due to 2	Master's degree or higher Montessori training Relevant license/certification Evaluate teachers Support student behaviors Bilingual English/Spanish Manage other adults Manage 2 systems due to 2	Master's degree or higher Montessori training Relevant license/certification Evaluate teachers Support student behaviors Bilingual English/Spanish Manage other adults Manage 2 systems due to 2	Master's degree or higher Montesson training Relevant license/certification Evaluate teachers Support student behaviors Bilingual English/Spanish Manage other adults Manage 2 systems due to 2				
Second Process Seco	\$ 43,000	\$ 46,000	\$ 49,000	\$ 52,000	\$ 55,000	\$ 58,000	\$ 61,000	\$ 64,000	\$ 67,000	1		(with prior approval from finance committee), maximum of twice	\$1,000
S 45.77 S 43.27 S 43.27 S 43.27 S 45.27 S 45.2	\$ 44,075	\$ 47,150	\$ 50,225	\$ 53,300	\$ 56,375	\$ 59,450	\$ 62,525	\$ 65,600	\$ 68,675	2		\$500,000 received in this fiscal year for use by either or both schools (with prior approval from finance committee)	
S	\$ 45,177	\$ 48,329	\$ 51,481	\$ 54,633	\$ 57,784	\$ 60,936	\$ 64,088	\$ 67,240	\$ 70,392	3	Marketing/enrollment specialists	school to CLEAR balanced budget in FS by June without layoffs needed (if uncertain, this can't be paid)	
\$ 47,646 \$ \$ 50,775 \$ \$ 64,687 \$ \$ 57,366 \$ \$ 60,710 \$ \$ 64,000 \$ \$ 67,300 \$ \$ 77,300 \$ \$ 70,000 \$	\$ 46,306	\$ 49.537	\$ 52.768	\$ 55,999	\$ 59 229	\$ 62 459	\$ 65 690	\$ 68.921	\$ 72 152	4	Marketing/enrollment specialists	school to exceed enrollment goal by at least 5 students in Elementary by	\$1,000
\$ 49.67 \$ 53.34 \$ 56.82 \$ 60.305 \$ 63.78 \$ 63.78 \$ 63.78 \$ 77.70 \$ 70.70 \$ 77.										5	5	100000	
\$ 48,807 \$ 5,345 \$ 5,626 \$ 0,030 \$ 0,0	\$ 48,651	\$ 52,044	\$ 55,439	\$ 58,834	\$ 62,228	\$ 65,621	\$ 69,015	\$ 72,410	\$ 75,805	6	3		
\$ 5,114 \$ 5,467 \$ 5,65,248 \$ 6,818 \$ 6,818 \$ 6,879 \$ 6,834 \$ 72,505 \$ 76,648 \$ 76,648 \$ 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	\$ 49,867	\$ 53,345	\$ 56,825	\$ 60,305	\$ 63,784	\$ 67,262	\$ 70,740	\$ 74,220	\$ 77,700	7	Longevity Bonus pay: We reco	entive pay for all staff who meet the	y of staff who make Monarch conditions below.
\$ 63.90 \$ 66.04 \$ 69.07 \$ 61.96 \$ 69.07 \$ 60.350 \$ 67.01 \$ 70.65 \$ 70.80 \$ 70.80 \$ 70.80 \$ 70.80 \$ 70.80 \$ 70.90 \$ 10.00 \$ 10.	\$ 51,114	\$ 54,679	\$ 58,246	\$ 61,813	\$ 65,379	\$ 68,944	\$ 72,509	\$ 76,076	\$ 79,643	8	3	Monarch Montessori.	\$2,500
\$ 55.04 \$ 56.88 \$ 68.88 \$ 6.272 \$ \$ 66.56 \$ 70.40 \$ 74.24 \$ 74.24 \$ 74.80 \$ \$ 81.92 \$ \$ 85.75 \$ 11 \$ 12 \$ 12 \$ 14 \$ 15 \$ 15.80	\$ 52,392	\$ 56,046	\$ 59,702	\$ 63,358	\$ 67,013	\$ 70,668	\$ 74,322	\$ 77,978	\$ 81,634	g	Longevity bonus pay	10 or more total years of service to children at Monarch Montessori.	\$3000 + 3 additional PTO days
\$ 64.21 \$ 60.35 \$ 64.293 \$ 66.200 \$ 72.165 \$ 76.102 \$ 80.007 \$ 80.	\$ 53,702	\$ 57,447	\$ 61,195	\$ 64,942	\$ 68,688	\$ 72,435	\$ 76,180	\$ 79,927	\$ 83,675	10)		
\$ 57.832 \$ 61.864 \$ 65.900 \$ 69.936 \$ 73.969 \$ 73.969 \$ 78.005 \$ 82.038 \$ 86.072 \$ 90.109 13 \$ 59.278 \$ 63.411 \$ 67.548 \$ 71.844 \$ 75.818 \$ 75.818 \$ 79.955 \$ 84.089 \$ 88.224 \$ 92.362 14 \$ 60.760 \$ 64.996 \$ 69.237 \$ 73.476 \$ 77.713 \$ 81.954 \$ 86.191 \$ 90.430 \$ 94.671 15 \$ 62.279 \$ 66.621 \$ 70.968 \$ 75.313 \$ 79.656 \$ 84.003 \$ 88.346 \$ 92.691 \$ 97.038 16 \$ 63.836 \$ 68.287 \$ 72.742 \$ 77.196 \$ 81.647 \$ 86.103 \$ 90.555 \$ 95.008 \$ 99.464 17 \$ 65.432 \$ 69.994 \$ 74.561 \$ 79.126 \$ 63.688 \$ 88.226 \$ 92.211 \$ 97.333 \$ 101.951 18 \$ 67.068 \$ 71.744 \$ 76.425 \$ 81.104 \$ 85.780 \$ 90.462 \$ 95.139 \$ 99.818 \$ 104.500 19										11	1		
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Δ.		9	c		D.	Au	IIIII WOIKIIIG FII	st Steps Calend	ai payscale	ı	<lanes< th=""><th></th><th colspan="4">Additional pay incentives and stipends</th></lanes<>		Additional pay incentives and stipends			
Administrative Leadership reports directly to Executiv Principal and leads major workstreams.	ve I	Relevant license/certification Evaluate teachers Support student behaviors	Leader + 2: Master's degree or hi Montessori training Relevant license/certi Evaluate teachers Support student beha Bilingual English/Spa Manage other adults Manage 2 systems di schools	ification aviors inish	Leader + 3: Master's degree or higher Montessori training Relevant license/certification Evaluate teachers Support student behaviors Slingual English'Spanish Manage other adults Manage 2 systems due to 2 schools	Leader +4: Master's degree or higher Montessor training Relevant license/certification Evaluate teachers Support student behaviors Slingual English/Spanish Manage other adults Manage 2 systems due to 2 schools	Leader + 5: or higher ing Master's degree or higher Montessori training Montessori tra		and fully met expectations doing filled then, the teacher leadershi apply for the work associated wt postion.	and will be offered first to high-performing teachers who have previously demonstrated set expectations doing similar work, espicially when such work was unaid previously, if the teacher leadership opportunity stipend opportunity will be opened up to all teacher he work associated with the stipend. Performance will be a top consideration in offering an exhaustive list of all possible stipends.						
\$ 5	53,000	\$ 55,000	s	57,000	\$ 59,000	\$ 62,000	\$ 64,000	\$ 66,000	\$ 68,000	\$ 70,000		Stipends for success (available to all admin)	Write 5 grants during this fiscal year (with prior approval from finance committee), maximum of twice	\$1,000		
\$ 5	54,325	\$ 56,375	s	58,425	\$ 60,475	\$ 63,550	\$ 65,600	\$ 67,650	\$ 69,700	\$ 71,750	:	Stipends for success (available to all admin)	Write grants resulting in more than \$500,000 received in this fiscal year for use by either or both schools (with prior approval from finance committee)	\$5,000		
	55 683	\$ 57.784	•	59 886	s 61.987	s 65.139	\$ 67.240	s 69.341	\$ 71443	s 73.544		For First Steps Marketing/enrollment specialists only	Marketing/Enrollment work leads school to CLEAR balanced budget in FS by June without layoffs needed (if uncertain, this can't be paid)	\$1,000		
	57.075	3,,,,,		61.383								For Elementary Marketing/enrollment specialists	Marketing/Enrollment work leads school to exceed enrollment goal by at least 5 students in Elementary by October count	\$1,000		
	58.502	\$ 59,229 \$ 60.710		62,918		-						4 only	October count			
	59.965	\$ 62.228		64,491								6				
	31.464	\$ 63.784		66.103								Longevity Bonus pay: We recogn	nize and want to reward the loyalty of st all staff who meet the conditions below.	aff who make Monarch who we are		
	33,001	\$ 65,379		67,756								8	5 -9 years of service to children at Monarch Montessori.	\$2,500		
\$ 6	34,576	\$ 67,013	s	69,450	\$ 71,886	\$ 75,541	\$ 77,978	\$ 80,415	\$ 82,853	\$ 85,290	١,	9 Longevity bonus pay	10 or more total years of service to children at Monarch Montessori.	\$3000 + 3 additional PTO days		
\$ 6	66,190	\$ 68,688	\$	71,186	\$ 73,683	\$ 77,430	\$ 79,927	\$ 82,425	\$ 84,924	\$ 87,422	10	0				
\$ 6	67,845	\$ 70,405	s	72,966	\$ 75,525	\$ 79,366	\$ 81,925	\$ 84,486	\$ 87,047	\$ 89,608	1	1				
\$ 6	39,541	\$ 72,165	\$	74,790	\$ 77,413	\$ 81,350	\$ 83,973	\$ 86,598	\$ 89,223	\$ 91,848	13	2				
\$ 7	71,280	\$ 73,969	\$	76,660	\$ 79,348	\$ 83,384	\$ 86,072	\$ 88,763	\$ 91,454	\$ 94,144	1:	3				
\$ 7	73,062	\$ 75,818	\$	78,577	\$ 81,332	\$ 85,469	\$ 88,224	\$ 90,982	\$ 93,740	\$ 96,498	14	4				
\$ 7	74,889	\$ 77,713	s	80,541	\$ 83,365	\$ 87,606	\$ 90,430	\$ 93,257	\$ 96,084	\$ 98,910	15	5				
-	76,761	\$ 79,656	· .	82,555		-	<u> </u>			<u> </u>	16	6				
	78,680	\$ 81,647	\$	84,619		<u> </u>				-	1	7				
	30,647	\$ 83,688	\$	86,734							11	8				
	32,663	\$ 85,780	\$	88,902							19	9				
\$ 8	34,730	\$ 87,925	\$	91,125	\$ 94,319	\$ 99,119	\$ 102,313	\$ 105,511	\$ 108,710	\$ 111,908	21	0				